

Warehouse Employees Union Local No. 730 Health and Welfare Trust Fund

***Year -to-Date 2014 Savings Results
(January 1, 2014 through October 31, 2014)***

Jason Webb, Account Manager

December 4th, 2014



Key Findings

Network Savings

- Over \$1.3 million in PPO savings generated through 10/31/2014
- Over \$155,000 in additional savings generated through Cigna's Out of Network Discount Program
- 88% of claims were priced in - network

PPO YTD 2014 Savings Results

(January 1, 2014 – October 31, 2014)

Claim Category	Charge	Allowed	Savings
Inpatient	\$1,320,035.62	\$1,174,900.92	\$145,134.7
Outpatient	\$728,510.38	\$546,455.92	\$182,054.46
Physician	\$1,958,800	\$890,483.71	\$106,8316.29
Total	\$4,007,346	\$2,611,840.55	\$1,395,505.45

- Inpatient = 11% savings
- Outpatient = 25% savings
- Physician = 54.5% savings

PPO Savings = 34.8%

Total YTD 2014 Savings Results

(January 1, 2014 – October 31, 2014)

**Improve member health and control claims costs
in a member friendly way.**

PPO Network Savings		\$1,395,505
Out of Network Savings Program		\$155,625
Care Management Savings		*\$44,541
Total Year to Date Savings		\$1,595,671

*Care management savings only available from 1/1/2014 – 9/31/2014 at this time